

September 26, 2019



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges October 2019

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” = 18-20 weeks**
 - With material from a mill, service center or on the ground
 - Includes CJ winter maintenance shut down
 - 20,000 & 25,000 pound hammers are at 20 weeks, while all other hammers are at 18 weeks
- **Heat Treating**
 - **Normalize/Anneal = 2 weeks**
 - **Quench & Temper = 4 weeks**
- **Mechanicals = 1 week**
- **Non-destructive Testing = 2 weeks**
- **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

THANKSGIVING: Thursday, 11/28/19 and Friday, 11/29/19

WINTER MAINTENANCE SHUT DOWN: Tuesday, 12/24/19, resuming normal operations Thursday, 1/2/20

Steel Company Surcharge Shipment Rates	
Delivery in September 2019 for October 2019 Invoicing	
per Hundred Weight	
Scrap	\$10.542
ALLOYGRADE	TOTAL
E3310H	\$14.369
4130H-4150H	\$3.411
4320	\$10.177
4340	\$10.640
4820	\$16.262
86XX	\$5.083
88XX	\$6.923
9310	\$12.222
EN355	\$11.176
Carbon Steel 10xx	\$0.286
Carbon Steel 1141-1144	\$0.505
Carbon Steel 1146	\$0.726
Raw Material Energy Surcharge	\$0.000
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

Lori Brown, Sales Manager

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