

June 30, 2020



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges July 2020

Dear Customers,

Please see surcharges, estimated lead times and shut down dates below.

Surcharges:

- For current surcharge rates they are posted on the CJ website at the following link.
 - <http://www.clifford-jacobs.com/forging-101/industry-links/>

CJ Estimated Forging Lead Times:

- **Forgings – “As Forged” = 7-14 weeks**
 - Small hammers are at 7 weeks lead time with material on the ground.
 - 20,000 & 25,000 pound hammers are at 14 weeks.
- **Outside processes:**
 - **Heat Treating = 3 weeks**
 - **Mechanicals = 1 week**
 - **Non-destructive Testing = 2 weeks**
 - **Machining = 6 weeks**

The above lead times are estimates only.

Holidays & Maintenance Shut Down Periods: CJ will be shut down during the following time frames.

Independence Day - July 3rd

Summer Shut down – July 20th - 31st. Plant closed, offices will remain open.

Labor Day – Sept. 7th

Thanksgiving- Nov. 26th & 27th

Winter Shut down – Dec. 24 – Jan. 3rd

Steel Company Surcharge Shipment Rates Delivery in June 2020 for July 2020 invoicing per Hundred Weight	
Scrap	\$11.092
ALLOYGRADE	TOTAL
E3310H	\$10.588
4130H-4150H	\$2.193
4320	\$7.041
4340	\$7.261
4820	\$11.452
86XX	\$3.392
88XX	\$5.600
9310	\$10.527
EN355	\$7.926
Carbon Steel 10xx	\$0.167
Carbon Steel 1141-1144	\$0.373
Carbon Steel 1146	\$0.726
Raw Material Energy Surcharge	\$0.000
Heat treat energy surcharge	\$0
Shipping Containers (2,000# capacity)	\$43 each

Sincerely,

Cindy Hall, Sales Coordinator **217-352-5172 ext: 4247**, chall@clifford-jacobs.com